

IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

IN AND FOR THE COUNTY OF MARICOPA

GALLERY COMMUNITY ASSOCIATION,

Plaintiff,

vs.

K. HOVNANIAN AT GALLERY LLC,
ET AL.,

Defendant.

No. CV2020-008714

Phoenix, Arizona
January 13, 2023
9:01 a.m.

BEFORE THE HONORABLE KATHERINE COOPER

TRANSCRIPT OF PROCEEDINGS

Motion Hearing

Proceedings recorded by electronic sound recording; transcript produced by eScribers, LLC.

JOANNA SARGENT



I N D E X

January 13, 2023

PLAINTIFF'S WITNESSES DIRECT CROSS REDIRECT RECROSS VD

None

DEFENDANT'S WITNESSES DIRECT CROSS REDIRECT RECROSS VD

None

M I S C E L L A N E O U S

PAGE

Matter Taken Under Advisement

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APPEARANCESJanuary 13, 2023

Judge: Katherine Cooper

For the Plaintiff:

Penny Jane Manship

Craig Nuss

Witnesses:

None

For the Defendant Hovnanian:

Louis Horowitz

Dennis Wilenchik

Witnesses:

None

For the Defendants Desert Vista and Renco:

Rina Rai

Witnesses:

None

Phoenix, Arizona

January 13, 2023

(The Honorable Katherine Cooper Presiding)

MOTION HEARING:

THE COURT: -- a motion's set at that time. So given what we got to work with, I think that's going to give us a sufficient amount of time. I've read everything. I'm obviously familiar with the case already. I know you're on -- practically on the eve of a trial date here. So got to get these rulings out to you as quick as I can. Obviously, I think you need, hopefully, that direction in terms of whether or not we're going to trial.

So let's do this. Let me start with -- I want to start with Desert Vista and Renco's motion for summary judgment. I want to take that one up first, and then we'll do the Plaintiff's motion. Okay.

Okay. So Counsel, I'd ask that you really -- I mean, the way I see this issue teed up is whether or not there is sufficient evidence to go to a jury on causation with respect to claims against Desert Vista and Renco. I want you to focus on what was disclosed and what the evidence will show, not including the new opinions and reports that the Court excluded in July. Okay.

You make an alternative argument in your motion that even if those were -- those opinions and reports were



1 admissible, blah, blah, blah. They are not. So we are really
2 focusing on whether or not there is sufficient evidence of
3 causation without those reports and opinions. So if you could
4 just go that direction, that would be helpful to me.

5 MS. RAI: Okay. And Your Honor, there's obviously
6 the breach of contract claim and the breach for failure to name
7 as an additional insured. Did you want me to touch on that
8 briefly? I think that will only take a minute or two.

9 THE COURT: Yes.

10 MS. RAI: Okay. Relative to the breach of contract
11 there really is no independent breach of contract claim pled
12 here by K. Hov. This is an indemnity case. K. Hov's response
13 admits that. This is a derivative liability case derivative of
14 whatever claims and damages is established by the Plaintiff.
15 It is not an independent breach of contract claim, i.e. you
16 breached your -- the terms of your contract and caused direct
17 damages to K. Hov, except for the failure to name K. Hov as an
18 additional insured on the policies of insurance general
19 liability coverage provided by K -- I'm sorry, Desert Vista and
20 Renco.

21 Relative to that issue, Judge, as you know, the
22 contract required that my clients name K. Hov as additional
23 insured on their policies of insurance. That was, in fact,
24 done. What happens next in these cases is K. Hov then asked
25 the carrier directly for a defense. That also occurred.



1 Neither Renco or Desert Vista are privy to those conversations.
2 That is a direct communication between K. Hov and the carrier.

3 The carrier in this case accepted the obligation and
4 has been funding on behalf of Renco and Desert Vista the
5 defense of K. Hov. Subcontractors can't really afford to pay
6 for the full defense of big builders in this country. And so
7 they obtain policies of insurance on their behalf in order to
8 satisfy that obligation. So the only breach of contract claim
9 viable in the case is breached for failure to name as an AI.

10 Now, we wouldn't know whether or not the AI was
11 accepted or not. That's something that K. Hov would have
12 known. The fact that that the tenders were made and the
13 requests for defense were made and accepted by the carrier were
14 not known to Desert Vista or Renco until it did its
15 investigation to file the subject motion.

16 Given that K. Hov filed a claim for breach of
17 contract for failure to name as an AI, we would have expected a
18 disclosure that, in fact, we did meet that contractual
19 obligation. The claim would -- should have been withdrawn, and
20 we should have further been provided with information that
21 Renco and Desert Vista were, in fact, satisfying their
22 obligation to defend K. Hov vis-a-vis the policy of insurance.
23 So I think that that additional claim goes away.

24 K. Hov has acknowledged the contribution claim and
25 negligence claims are gone, so we can focus now on the



1 indemnity case and the causation issue that you've wanted us
2 to solely focus on.

3 In this case, the Court has already acknowledged the
4 necessity of competent expert testimony to establish causation
5 for defects in this case. Plaintiff's obligation in this case
6 is limited to identifying those defects and proving that those
7 defects stem from the construction activities, which were the
8 responsibility of K. Hov. Plaintiff has provided expert
9 reports to that extent.

10 K. Hov's obligation then is to defend those claims,
11 you know, to the extent that they can, but then to also
12 identify those subcontractors that they think are responsible
13 for those deficiencies. The causation requirement is
14 problematic here because, as the Court may well know from other
15 construction defect cases, there are many different causes for
16 a particularized defect.

17 It could be a design deficiency. It could be an
18 engineering deficiency. It could be a field change. It could
19 be the work of other subcontractors. It could be partially the
20 fault of one subcontractor and partially the fault of another
21 subcontractor. It could be, as in this case, the subcontractor
22 following K. Hov's standard specifications that are different
23 from the plans and specifications.

24 I believe on Exhibit 1, paragraph 9 of the
25 subcontract agreements essentially say that if you cover



1 another -- a subcontractor's work that's deficient, you buy
2 that. My client, for example, Desert Vista, covered the
3 stucco -- covered the framing with their stucco. Will I be at
4 trial with an argument that that Desert Vista's responsible for
5 framing deficiencies? I don't know, because, as the Court was
6 homing in on, none of that type of information or opinion
7 testimony has been disclosed.

8 Prior to the supplemental report that were precluded
9 by the Court, I had a conversation with K. Hov's attorney, then
10 Holly Davies. And she had just come into the case and had
11 indicated that there were problems with the extra reports that
12 needed to be addressed. By that time, as the Court well knows,
13 all of the expert discovery and investigation by the
14 subcontractors were completed, and therefore the subcontractors
15 would be prejudiced.

16 So K. Hov itself in trying to supplement those
17 reports implicitly acknowledged the fact that that testimony
18 was necessary. When you ask, Judge, what is disclosed in this
19 case, I'll tell you. Plaintiff has disclosed a laundry list
20 supported by expert testimony of deficiencies that they claim
21 exist at the project. They go from the ground up. It's soil
22 related. There are framing issues. There are stucco issues,
23 window issues. There are roofing issues and more.

24 Plaintiffs have also disclosed costs of repair and
25 methods of repair for each of those deficiencies. What K. Hov



1 did is they provided a responsive report to Bert Hal
2 (phonetic), and that responsive report either agreed or
3 disagreed with the existence of those deficiencies. K. Hov's
4 experts also rendered opinions on the method of repairing those
5 deficiencies and the -- and I think it stops there.

6 What we don't have from Bert Hal and associates is
7 which subcontractor might be responsible for any particular
8 defect alleged by the Plaintiffs in this case. And also, Bert
9 Hal has no independent cost of repair. So there's a damage
10 element that's missing, but the issue is really related to
11 causation.

12 As the Court knows also, ARS 11 -- I think it was --
13 or 32-1159.01(a) has come into play, and it subsumes or trumps
14 written indemnification agreements that purport to indemnify
15 the indemnity for their own negligence, which is the case here.
16 So under Arizona's statutory scheme, it is per public policy,
17 the law that my clients could only be responsible to indemnify
18 K. Hov for defects or to the extent that they were negligent.

19 And so the extent of that negligence is necessary.
20 Were there two sub trades that work together to create a
21 deficiency, is it both a design issue and an issue with
22 installation -- those things. What K. Hov has done in their
23 response is said, well, if you look over here at this report,
24 and you look at this expert over here, and then you go to the
25 Plaintiff and you look at their report, and then you go look at

1 the contract and you see this contract document, you look at
2 the scope of work, and then you go back and you look at the
3 cost of repair -- we're there, Judge. And my claim is that's
4 exactly what their experts should have done.

5 They need to explain to the jury how they get there
6 relative to each defect with each subcontractor, and that is
7 devoid and missing from the record in this case in its
8 entirety. After the Court's preclusionary order in this case,
9 the depositions had not been taken. So K. Hov had an
10 additional opportunity to take the depositions of the
11 subcontractors, of the subcontractors' experts. And nothing in
12 those depositions provided any additional support that any
13 particular subcontractor would be responsible.

14 For example, they weren't -- they didn't get anything
15 from our client that said, hey, if this ends up being a defect,
16 we acknowledge that's our fault. None of that is on the record
17 even after K. Hov was aware that their expert reports were
18 precluded.

19 So to answer your question candidly, there is -- what
20 the jury won't hear at the time of the trial based on the
21 court's prior ruling is that the -- I'm going to make it up --
22 that the stucco cracking that occurs at the project for which
23 Plaintiff is claiming, you know, \$100,000 for resulted from the
24 negligence of Desert Vista because they improperly mixed the
25 stucco and they improperly cured the stucco. Something of that



1 nature.

2 They also don't have -- while the stucco cracks
3 aren't the fault of Desert Vista, they're really the result of
4 soil movement. So we're blaming the soils people, the rough
5 graders or the final graders, landscapers, those people for
6 cracks in the stucco.

7 So I'm headed into trial now without any opinion from
8 any K. Hov expert or any expert, frankly, in the case as to
9 whether or not those stucco cracks are my fault, or whether
10 those stucco cracks are the fault of a design issue, or whether
11 they're the fault of the graders, or whether they're the fault
12 of K. Hov for not following soils recommendations.

13 In other words, are they the result of building
14 movement or are they result of faulty installation by the
15 subcontractor at issue? So the long and short of it is there
16 is no such evidence and testimony. And if the Court denies the
17 subject motion for summary judgment, K. Hov -- I'm sorry --
18 Renco and Desert Vista would be placed in the position to sit
19 at trial and constantly trying to enforce the Court's
20 preclusionary motion while simultaneously defending itself and
21 funding K. Hov's defense as well.

22 So it's time to sort of clean up the pleadings. But
23 as the Court well knows, because it was contained in your prior
24 ruling, this expert testimony and these opinions are absolutely
25 necessary to carry K. Hov's burden of proof in this case. They

1 don't have it. The Court's aware that they don't have it.
2 They attempted to get it in. It was precluded. And so there's
3 no just reason for my clients to be at trial when nothing will
4 go to the jury in the way of why or how or even which defects
5 are claimed against Renco or Desert Vista.

6 THE COURT: All right. Thank you very much. Okay.
7 Who's going to speak for --

8 MR. WILENCHIK: I will, Your Honor.

9 THE COURT: (Indiscernible). Okay. All right. You
10 know what? I realized you're, like, involved in all three of
11 these motions, so I will (indiscernible). I can -- go ahead,
12 go ahead. We got plenty of time.

13 MR. WILENCHIK: Your Honor, to be blunt, this is kind
14 of a ridiculous motion. There is not one case anywhere that
15 I've seen, not one piece of authority cited in anywhere says
16 that our client as third-party plaintiff has to have an expert
17 to establish a claim such as this, which is a derivative claim,
18 a pass-through claim.

19 So let me be clear on this. If the plaintiff
20 establishes at trial that there is a defect such as what's
21 claimed here, defective installation -- which is the issue
22 here, more specifically -- it is the plaintiff who has the
23 burden to carry the proof of that defect. Otherwise, okay, if
24 I said I didn't (indiscernible).

25 THE COURT: Yeah. No, no, no, you're fine. You're



1 fine.

2 MR. WILENCHIK: The Plaintiff has to prove that. I
3 want to be clear on this. We're not agreeing with the
4 Plaintiff, as you can well imagine, that there are defects,
5 obviously. But if the Plaintiff establishes that there are
6 defects, like in any of these cases, the Plaintiff has to
7 establish what that defect is and what it emanates from. Okay?
8 And all we have to do as the defendant who's denying those
9 allegations in a derivative type claim such as this is pass
10 through that claim to people like her client and say, look,
11 this falls within the scope of your work. That's all we have
12 to do, period. There is nothing anywhere that says that we
13 need an expert to do that, not one case in this country, let
14 alone the state that supports her position here. And she
15 hasn't cited one.

16 All we have to do is show that the Plaintiff's
17 position and their expert -- and they have produced all that,
18 and it's all in the papers in front of you. Not going to spend
19 all the time going through each and every one. I'll give you
20 couple examples. But it's all there in all of our response the
21 Plaintiff establishes the defect. The Plaintiff says there's
22 faulty stucco installation. We've turned to their subcontract,
23 and we have deposed them, and they have admitted that their
24 work falls within their scope.

25 Now, everything that she's arguing here is her



1 defenses, affirmative defenses to that. For example, telling
2 the Court that we have to prove causation is a complete red
3 herring, misnomer, whatever you want to call it. It's wrong.
4 There's no case saying any of that. That's her saying it. We
5 don't have to prove anything other than it falls within the
6 scope of their work under their subcontract.

7 She can stand up all day long, contrary to what she
8 just told the Court, and defend this case by saying, well, you
9 know what? It isn't our problem. It's somebody else's
10 problem. It's this. It's that. It's K. Hovnanian's fault.
11 Whatever she wants to argue, whatever nonsense she wants to
12 argue she can argue to a jury and try to shift the blame from
13 her client who did that work and is responsible because it's
14 defectively found and argue not our problem, not our fault.

15 That's fine. That's what trials are for. And she
16 can try to do that at trial, although she hasn't done a good
17 job of it yet. But all she's doing is raising a specter of
18 nothing. She's trying to say, well, you know, they need to
19 prove causation because there's lots of different causes, Your
20 Honor. That's irrelevant. The Plaintiff needs to prove the
21 damage. The Plaintiff needs to prove the defect, not us. All
22 we're saying is if that's true, ladies and gentlemen of the
23 jury, these guys, her clients, are the ones that did it,
24 period.

25 Now, she can get up and say, oh, we didn't do it, and



1 it's somebody else, and the rabbit ate this and that, and all
2 the rest of the stuff. It doesn't matter. That's her
3 affirmative claims, her affirmative defenses. There's not one
4 case anywhere that supports that an expert testimony is
5 required for us to derivatively pass through the claim of the
6 Plaintiff and say our subcontractor under their contract did
7 this.

8 And she raises a statute, for example, that has
9 absolutely nothing to do with this, saying that Arizona law is
10 clear that you can only be indemnified -- you know, you can't
11 be indemnified through your own negligence. We don't disagree
12 with that. That's, you know, construction law 101. We get
13 that. I don't know why she even raises it. What does that
14 have to do with anything? That doesn't require an expert.
15 That requires a contract and a scope of work. And if the scope
16 of work fits what the Plaintiff is claiming a defect -- as such
17 is exactly the case is here with the stucco and the roofing --
18 then they got a problem, and they got to deal with that
19 problem, not us. And that's why we have indemnification.

20 Now, let me give you this quickly as an example of
21 what I'm talking about, because there's lot of different
22 possibilities. But for example, let's take the issue regarding
23 allegedly defective WRB. Desert Vista provided it, and Desert
24 Vista installed it. We've established that in the papers we've
25 had. According to Desert Vista's own representative's



1 testimony, contrary to what you just told the Court, that none
2 of these depositions meant anything. That's in K. Hov's
3 statement of fact -- separate statement of facts in paragraph
4 38. Also, the contract which Stevie (phonetic) produced, which
5 is K. Hov's SSOF37.

6 And its expert agrees this is typically done by the
7 plasterer. And that's in Statement of Facts 41. If the
8 Plaintiff -- again, I repeat -- is correct regarding its claims
9 that the WRB was improperly installed, the evidence shows that
10 Desert Vista was the party that installed it. We make a prima
11 facie case. That's all we need to do. That's perfectly
12 sufficient for our jury. We can come back again and argue
13 otherwise, whatever her defenses. I don't care what they are
14 right now. It doesn't matter. She can have 20 of them. It
15 doesn't matter to me as K. Hovnanian passing this claim on to
16 the person who did the work. That's all we have to show, that
17 they did the work, not causation.

18 And we don't have to rule out -- this is a crazy
19 claim that she's making. We don't have to rule out all
20 possibilities that she raises. You know, if she sat here and
21 said it could be this, it could be that, it could be this, it
22 could be that -- great, great. Tell that to the jury, and I'm
23 happy for you.

24 I'm not trying to say you did anything wrong. I'm
25 saying the Plaintiff's claiming this is wrong, and now it's



1 your problem to explain it. So you tell the jury it could be
2 this, this, and the other thing. That's what you're there for
3 as a lawyer. That's why you're at trial, to explain all of
4 that to the jury and to pass off your responsibility on to
5 whomever else you think. But who is that? Who is that? I
6 don't know who that is. She hasn't told me or you. All she
7 says is it could be this, and it could be that, and there's
8 this possibility, and that possibility, and everything else.

9 That's not evidence. If anybody's required to
10 produce evidence, it's her, not me. She hasn't done anything
11 except it could be this and it could be that. Well, great.
12 Those are affirmative defenses. If she can prove that, I'm
13 happy for her, but she hasn't done anything to prove any of
14 that. It's just speculative possibilities and asking me to
15 disprove all of them. That's not our burden to do at all in a
16 derivative claim, and that's all this is. It's not my claim.
17 It's the Plaintiff's claim.

18 And I'm saying, great. I don't really care. I'm a
19 builder. And guess what? All I do is schedule people to do
20 work, subcontractors like her clients. It's their work that's
21 at issue, not ours. She hasn't produced a case saying we
22 improperly supervised anything. And if she even did, that's a
23 fact issue for the jury.

24 Now, another quick example regarding the foam EPS
25 board. These are the big-ticket items. Desert Vista's



1 representative testified that Desert Vista supplied and
2 installed the EPS board -- you know, after listening to her
3 telling us there's no evidence of it. That's in our statement
4 of facts at 38. Desert Vista's expert agrees that he was
5 informed by Desert Vista's principal about the actual work. He
6 was told, the expert, by Desert Vista's principal, her client,
7 that Desert Vista understood what was required, including 12
8 inch on center grooves in the foam and that Desert Vista
9 ordered and installed that product. That's paragraph 19 and
10 paragraph 40 of our SSOF.

11 Now, if Plaintiff can prove again its claim that this
12 EPS board -- just as I brought up on the other example -- was
13 installed improperly -- and they claim they're going to do
14 that -- and it lacked these proper grooves, my client isn't
15 responsible for that. I don't need an expert to further
16 bolster the Plaintiff's claim. The evidence then clearly shows
17 that it fell under Desert Vista's scope and it was the party
18 that supplied that board and installed it. Who else would be
19 responsible? But again, that's a prima facie case.

20 If she wants to defend that case, go to it. I'm
21 happy for her. But has nothing to do with me or my client and
22 has nothing to do with proving causation by excluding all other
23 possibilities. That's her affirmative defense, and those are
24 facts that she needs to produce and establish and argue and
25 present to a jury as her factual disputes and her defenses.



1 I don't know what else I can say about this wasteful
2 motion, quite frankly. What they're trying to do is
3 obviously -- hopefully to you obvious -- capitalize on your
4 ruling, but your ruling doesn't affect us in reality.

5 Now, let me just say this. It would be nice, and we
6 could produce experts. Let's say your ruling didn't exist. We
7 could do that, certainly, and many people do that, to be clear,
8 but we don't have to do that. There's no case that says we're
9 burdened by having to produce an expert, to pass on the
10 Plaintiff's claim, to show that it's under their scope of work.
11 That's all we need to do. That's a prima facie case.

12 What else could we possibly need to produce?
13 Evidence to rebut possible arguments that she's going to raise
14 as affirmative defenses? No. She can raise those. And if
15 she's successful in raising those and I can't rebut them, then
16 more power to her. But it's not a part of my affirmative case
17 to exclude all possibilities of somebody else maybe, maybe
18 speculatively and conjecturally at fault. That's it. It's
19 really that simple. It's a fact issue for the jury, and it's a
20 waste of a motion, frankly, and has no merit whatsoever.

21 THE COURT: All right. Thank you.

22 Counsel, back to you.

23 MS. RAI: Yes, Your Honor. So as far as authority
24 goes, 12-2602 statute requires before you file a claim against
25 a contractor, that you have an affidavit that -- from an



1 engineer or an architect that says that you have proper bases
2 to pursue that claim against that contractor. That's not
3 limited to the Plaintiff --

4 THE COURT: Wasn't that for direct claims? I'm sorry
5 to interrupt you, Counsel. This is always the problem with
6 virtual. I wind up talking --

7 MS. RAI: Oh, that's --

8 THE COURT: -- over people, so I apologize.

9 MS. RAI: That's okay.

10 THE COURT: Isn't that applicable in direct claim
11 situation?

12 MS. RAI: No, it is not. It's applicable in any
13 situation where one party is suing a contractor for deficient
14 work and requesting damages thereby. In addition to that,
15 Judge, 32-1159.01, the new statutory scheme, was -- it came to
16 be to cure the issue that a developer can't simply say, oh,
17 it's stucco. You did the stucco. It's your fault. Oh, you
18 know, because our indemnity agreements in the past and the one
19 that's at issue in the contract here essentially says all we
20 have to do is prove that this defect relates to your work or
21 rises out of your work, not that you necessarily caused the
22 defective condition to exist.

23 And that's the way we had been litigating these cases
24 for years in this town and in other jurisdictions is the
25 developers were saying, like Dennis is now, all that I have to



1 do is show that this rises out of or relates to your work
2 because that's what my contract says. The statute comes in
3 32-1159.01 and says, no, that is patently unfair, and we are
4 going to require that if you're going to ask a subcontractor to
5 repay you for damages that you may owe a plaintiff or owner in
6 a case, that you demonstrate the extent of their negligence.
7 That's causation. That's fault. That's the law in Arizona.

8 Woodward v. Chirco is a longstanding Arizona case
9 that requires expert testimony in order to support a claim, a
10 deficient work of the subcontractor. In this case, for
11 example, Judge, the windows. There's a claim that the windows
12 were not installed per the plans and specifications in the case
13 or the flashing around the windows, which arguably relates to
14 or arises out of my client's work.

15 But in this case, K. Hov has standard specifications
16 they put out as well that tells contractors how to do the work
17 and says it trumps the plans. We performed our work pursuant
18 to the standard specifications. So again, doesn't K. Hov have
19 an obligation to say you were obligated to follow the plans, or
20 you're still responsible for some reason?

21 The other issues -- for example, there's issues with
22 slope, slope issues at parapet walls. Slope can be created in
23 framing. Slope can be created by the stucco itself. Slope can
24 be created by the work of the roofer. On the roofs, the slope
25 can also be created by the framer. So if there's a lack of



1 slope, that's all that Plaintiff has to establish is there --
2 these don't slope -- the roofs don't slop to the drains, and
3 that's a construction deficiency.

4 It is then K. Hov's obligation to say we agree or
5 disagree with that contention, but in the event we agree or in
6 the event a jury agrees, the party that was responsible for
7 creating that slope was the framer. And so we want to be
8 indemnified for that issue from the framer. Conversely, they
9 may say that slope was supposed to be established by the
10 roofing contractor in the foam that it applied. And so if
11 there's a problem with that, then we want to go after the
12 roofer for that. There may be a both you guys did it wrong.
13 There might be a defense that I say, well, wait a minute. I
14 followed the plans and specifications, so I don't think I'm at
15 fault. I think the plans were deficient.

16 And so it is absolutely required that K. Hov have a
17 burden of proof. If there's a statute that says I only have to
18 indemnify you to the extent of my negligence, then you have to
19 come forward with evidence demonstrating what the extent of my
20 negligence is and why. There's 30, 40 subcontractors involved
21 in the production of these types of projects, and so it is the
22 party who's seeking to be indemnified's obligation to identify
23 which of those deficiencies they are seeking indemnity from
24 from a particular subcontractor.

25 Again, as I sit here today, I don't know if I am



1 going to be attempted to be held responsible for framing
2 deficiencies because I covered it up with my work and because I
3 have a contract that says I buy that if I do. And someone has
4 to tell me, did I cover it up and why. So this idea -- I mean,
5 I've been doing this for 27 years and most of it in Arizona,
6 and I can't think of a single case where a developer has taken
7 the position that they don't have a burden of proof to
8 establish fault on the part of a subcontractor. That's even
9 before the new statute came out.

10 So the idea that K. Hov did not need expert testimony
11 to even identify which defects they're claiming against my
12 client is astounding to me, astounding to me. The fact that
13 the dry wall -- the stucco was cracked, then they say they
14 installed the stucco. I've met my burden. But we all know
15 that in case after case after case after case after case -- I
16 mean, every Pulte (phonetic) case in town the claim is that the
17 stucco's cracking because the building is moving because of
18 soils issues, because of framing issues, those types of things.
19 None of that's on the record. If it was, it would've been put
20 in front of you in response to these motions.

21 And so to go to trial and to have K. Hov say all we
22 have to do is show they did the work, that's enough to
23 establish causation for the deficiency and causation for the
24 defect is, I think, a little too rich. There's been testimony
25 in this case that K. Hov (indiscernible) a lot of field

1 changes. Don't do it this way. Do it that way. Well, if I
2 know that they're blaming me for a deficiency, then I would've
3 had the opportunity with my experts to investigate whether that
4 was the result of a field change. So it's not my fault. It's
5 K. Hov's fault. We wouldn't --

6 THE COURT: Okay, okay.

7 MS. RAI: -- have that opportunity if the Court
8 acknowledged that.

9 THE COURT: All right. I think I do -- I think I
10 understand your position on it. Let's do this. Let me move --
11 I want to move on to the Plaintiff's motions, and then we'll
12 see what we have left on time. We need to --

13 MS. RAI: Okay.

14 THE COURT: -- circle back to (indiscernible).

15 MS. RAI: Sure.

16 THE COURT: Okay. So let's talk about
17 (indiscernible) motions, actually. There we go. Yes, K. Hov's
18 motions. Okay. I don't care really what order you want to
19 take them in. Let's just --

20 MR. WILENCHIK: Okay.

21 THE COURT: -- do it.

22 MR. WILENCHIK: Well, I'd like to address the main
23 motion, I would call it. And Mr. Horowitz can address the
24 other one if that suits the Court.

25 THE COURT: Sure.



1 MR. WILENCHIK: Thank you. This is a serious motion
2 that is supported by authority as opposed to what counsel avows
3 and I'll avow.

4 THE COURT: This the one about the unsupported
5 defect? (Indiscernible) the one?

6 MR. WILENCHIK: No. This is the one that says
7 there's no cause of action here at all by the Plaintiff --

8 THE COURT: Okay.

9 MR. WILENCHIK: -- for anything. And let me just
10 start by saying I'm not going to go into my 45 years of
11 experience to argue a summary judgment motion. But I will tell
12 you this. I brought this motion before Judge Kemp right at the
13 start of this case, and I argued it. And Ms. Manship argued
14 her response. The judge at that time, to my great
15 disappointment, basically punted and said that he wanted to
16 hear -- have further discovery or allow them -- because they
17 asked for it -- to have further discover to occur. Originally,
18 I think he said 90 days. I could be wrong.

19 THE COURT: Was it on a motion to dismiss, then?

20 MR. WILENCHIK: What's that?

21 THE COURT: What it on a motion to dismiss?

22 MR. WILENCHIK: Yeah.

23 THE COURT: Okay. Well, that really calms me down a
24 little bit because I was --

25 MR. WILENCHIK: Yeah.



1 THE COURT: -- horrified that this was being brought
2 now.

3 MR. WILENCHIK: Yes.

4 THE COURT: But it wasn't brought -- it's not for the
5 first time being brought now. Okay, got it.

6 MR. WILENCHIK: Right. It was brought right at the
7 outset.

8 THE COURT: Okay.

9 MR. WILENCHIK: It was right at the outset. It was
10 basically saying there are no issues of fact other than the
11 complaint itself and what they're claiming. And that's
12 still -- the reason I bring that up is that's still the case
13 today. That's why I said I was disappointed in the ruling. I
14 thought I was punting it because out of all the respect to
15 Judge Kemp. Had nothing to do with any factual dispute.
16 Nevertheless, they convinced him it did. And now, instead of
17 the 90 days coming back, it got extended and extended and
18 extended because discovery went on and on and on.

19 And now we're here on the eve of trial arguing it
20 again. And I agree with you; it's very disappointing. But
21 having said that, let me just get into the heart of it now and
22 why I believe this case has to be dismissed, which I guess
23 moots the argument we just had which probably I should've
24 interrupted, so we should probably argue this first, but
25 that's --

1 THE COURT: Okay.

2 MR. WILENCHIK: -- neither here nor there.

3 First of all, let's start with the implied warranty
4 of workmanship and habitability. This is an HOA, just a plain
5 vanilla HOA. And it is making claims here to being with,
6 frankly -- I need to say at the outset to be clear -- that
7 don't even involve common area elements. Okay? They don't
8 have ownership of the areas that they're claiming defects in.
9 They're owned by the owners on lots -- and I'll come back to
10 this -- that they don't even own.

11 They can't do that under Arizona law. They don't
12 have any right to be suing to begin with over individual
13 owners' complaints. And they usurped those complaints unto
14 themselves and basically argue that they have a right to argue
15 and to complain about anything they want that has anything to
16 do with anyone on the association or that's a member. That's
17 ridiculous. That's not the law.

18 I'll come back to that, but the point is never
19 anywhere in the history of Arizona am I aware -- having done
20 this for 45 years -- am I aware of any case that has allowed an
21 HOA the right to sue for the implied warranty of habitability
22 and fitness against a declarant -- which is K. Hovnanian at
23 Gallery LLC -- at all.

24 Now, there are other jurisdictions -- and I know
25 counsel, with due respect to counsel, is from another



1 jurisdiction, and maybe that was the problem here. But this is
2 not Colorado. It's not California. It's not other states.
3 It's Arizona. And Arizona is very clear, very clear in the
4 distinction between HOAs. There are condominium association
5 HOAs -- which I want to bring up right at the outset because
6 this is important -- that do have the right to bring claims on
7 behalf of individual owners because, again, there are no lots,
8 per se. There are common laws and so forth in condominiums
9 which make them unique.

10 For example, the only case that they've cited to is a
11 case that I actually was the attorney for the developer
12 originally. So I'm very familiar with it. It's the Lofts at
13 Fillmore case. I can tell you that that was a condominium
14 association down here on Fillmore near downtown that was a
15 conversion from an apartment complex. And in that case, you
16 will not find anything in that case, not one word in that case,
17 I'll avow to you, that in any way, shape, or form gives even
18 that association, a condominium association -- the distinction
19 will become evident in a minute. Even in that case, there's
20 nothing discussing the right of an association to bring an
21 implied warranty claim at all.

22 The only reason plaintiffs like this point to the
23 case is because on its face, it appears to be an HOA suing a
24 builder/vendor. But that case -- I can tell you from personal
25 knowledge -- no one ever raised the issue back then of whether



1 or not an HOA was or had that right. It's not one issue that
2 was ever raised in the case. It's not in the case. There
3 isn't one word in the case that says -- that implied warranty
4 rights. Everybody just assumed it, and here's why.

5 If you look at that case, it's a condominium
6 association. And under the condominium statutes and statutory
7 scheme 33-1201 et seq., you're going to see that it's quite
8 different than the standard HOA that we're talking about here
9 under 33-1801. Two separate statutory schemes. In a
10 condominium association, again, the statute provides the right
11 of the association for reasons I just discussed -- I'm keeping
12 this brief. But for reasons I just discussed, the condominium
13 association by statute and by fact because of the way the
14 regime is set up has that right.

15 And particularly in Lofts, if you'll look at it,
16 there's a specific discussion in there that ends this
17 controversy because it says that the association in that case
18 was formed after -- afterwards. That is when these issues
19 arose. It wasn't like this case where there's an HOA from the
20 outset that is a separate, independent company and upon
21 turnover to the homeowners, at that point, you know, received
22 by quitclaim deed the common area elements.

23 In that case, it specifically says that the HOAs form
24 afterwards, and the owners -- although they don't have to under
25 the condominium statute -- in that case, you'll see

1 specifically essentially signed over their rights individually
2 to the HOA. Now, that's very important, but they didn't
3 discuss that, but it's in the case. The case has absolutely no
4 precedential value as to our discussion here about homeowner
5 association under 12-1801 et seq. as opposed to condominium
6 associations. And furthermore, where individual owners as in
7 Lofts cede over for purposes of filing a lawsuit their
8 individual rights.

9 That didn't happen here. It hasn't happened here.
10 And even under the condominium statute, they're required to
11 notify owners and get their permission and approval before
12 lawsuits are brought under that statutory scheme because they
13 have that right. Although many CCNRs, I'll avow, also now
14 contain a provision where they require owners where lawsuits
15 are brought to approve by, you know, two-thirds majority if the
16 association wants to bring any kind of lawsuit. But it has
17 nothing to do with this case.

18 There's not one other case in Arizona that I'm
19 familiar with and I haven't seen cited that gives the right of
20 implied warranty to this HOA. And the history of the implied
21 warranty -- and again, I won't take all your time here. I'm
22 going to try to keep this brief. But let me just quickly say
23 that the Court first recognized limited right in Colombia
24 Western v. Vela. It proceeded and was defined further in
25 Richards v. Powercraft, which also talked about the right being



1 extended, but only to subsequent homebuyers who did not have
2 notice of the defect.

3 Now, an association, I would argue, under a quitclaim
4 deed does have notice of any defective construction because
5 they are not required to accept that quitclaim deed. They do
6 so voluntarily, and they do so upon inspection, and they do so
7 to cover their own butt with experts looking at all of the
8 conditions before they would accept the quitclaim deed. Why?
9 This quitclaim deed, as you all know, is different than a
10 warranty. It's the exact opposite of a warranty.

11 And so they understand when they take that quitclaim
12 deed from the declarant, the declarant is not necessarily the
13 builder. The declarant has no contact with them. The
14 declarant represents nothing to them in the CCNRs whatsoever
15 about any conditions, except here's a quitclaim deed. You can
16 either take it or not take it. That's it. And if you take it,
17 there's no other consideration involved. It's on you.

18 And here's what's really galling. The Plaintiff in
19 this case actually says -- incredibly says, well, you know
20 what, you guys, K. Hovnanian, have admitted all that, so shame
21 on you. You've admitted that you're responsible. Nonsense,
22 absolute nonsense. And it's galling. They cite to
23 paragraph -- primarily to paragraph 5 of their complaint and
24 answer and also testimony at a deposition. And I want to
25 quickly cover that.



1 If anything, we've admitted just the opposite of what
2 they mislead the Court and contended we've admitted. Because
3 paragraph 5 basically in their complaint says that the
4 declaration requires the Association to repair, replace, or
5 maintain the common elements, including but not limited to
6 their property and the common area as those terms are defined
7 in the declaration. And we said, yes, correct, you are
8 required to do it. You are required to make change and repair,
9 not us. We never admitted anywhere that we're responsible.

10 Similarly, they cite to a deposition of one of our
11 representatives. And I'm going to -- Mr. Harvey (phonetic) at
12 page 108 of this deposition. Now, listen to this.
13 Notwithstanding the question is the foregoing. To the
14 contrary -- they're quoting the same thing -- in no event shall
15 an owner apply from -- they're quoting from the CCNRs. The
16 paragraph, I think it's 1.8, but I could be wrong. Any paint
17 to the exterior of the dwelling unit, including without
18 limitation window or other trim, blah, blah, blah, or other
19 exterior features, or replace the exterior masonry, or other
20 surface installed by declarant.

21 In order to ensure a uniform appearance of the
22 property, the Association will from time to time, as it may
23 determine appropriate -- as it may determine appropriate --
24 paint -- it will paint the exterior and repair, maintain, and
25 replace the exterior walls, stucco, facade, roof, or other

1 surfaces. "Do you see that" was asked of our witness. Yes, I
2 do. Question at line 14: So does this section give the
3 Association the right and obligation to maintain the exterior
4 of the building of the project? Answer: Yes. The Association
5 has that obligation, and somehow they've twisted that --
6 amazingly, to me -- in to saying, well, you guys have agreed
7 with us that you have the obligation.

8 Now, how they did that, I don't know what legerdemain
9 allowed them to do that, but they did it. And I'm here to call
10 it out because it's not true. We didn't admit any such
11 obligation on our part. We admitted only an obligation on
12 their part. Nothing anywhere in the CCNRs -- and I've gone
13 back and double-checked even those provisions -- says anything
14 about that creating an implied warranty or even hints at it
15 creating an implied warranty.

16 And it can't because the right of implied warranty
17 under all those Arizona cases from Colombia through Richards,
18 and even through Zambrano that just came out -- none of those
19 cases have ever extended this warranty right, which is a
20 creature of law created by the Supreme Court originally. It is
21 not a contract claim, per se. It's considered contractual in
22 nature according to the courts for purposes of attorneys' fees,
23 but it's not, the warranty itself, a contract with anyone.

24 Now, they point to the CCNR and say, well, CCNRs are
25 contract. So what? What is it under the CCNRs that gives them



1 a contract right -- because they also brought a breach of
2 contract and a breach of a duty of good faith and fair dealing
3 under a breach of contract right -- where anywhere in the
4 contract have they pointed to any place, even assuming arguendo
5 that the CCNRs are a contract for purposes our discussion here
6 so as to not just waste the Court's time.

7 Where is there any provision that they cited to
8 anywhere that amounts to a contractual obligation of the
9 declarant when they give the quitclaim deed to back it up with
10 an implied warranty right pursuant to the Arizona case law that
11 is limited strictly to homebuyers -- strictly to homebuyers?
12 Never been extended beyond homebuyers that I'm aware of, and
13 certainly hasn't been and it can't be argued to any -- under
14 any case extended to an HOA such as this one.

15 So not only are they making a claim that doesn't even
16 involve common areas under definitions of the CCNRs --
17 including paragraph 1.25, which defines what a lot is. This is
18 all defects on the lots. It is not defects in common areas.
19 They don't own these units. They don't own the lots. They
20 don't own the areas where they claim the major defects exist
21 such as we're fighting between us, between the subcontractor
22 and ourselves here today.

23 It's all moot. All of that is not in the common
24 area. They usurp the claims of owners, which they do in other
25 states. And that's why I think they didn't understand that

1 here. And Arizona is not other states. There are other states
2 that allow for that, but we don't. So I'd like to know what
3 case they rely upon other than Lofts, which I've already talked
4 about. And I can't find any citation to any Arizona case that
5 backs up or supports either an implied warranty right or any
6 provision in the CCNRs that supports any contractual obligation
7 other than their own that they understood undertook by
8 acceptance of quitclaim and by paragraphs I believe 1.8 -- let
9 me double-check that just to be sure. I'm sorry. 8.17 and --
10 is the paragraph. I had it transposed, and I apologized. I
11 thought that.

12 And that's the paragraph that basically says that as
13 they may determine appropriate, they can paint exterior, et
14 cetera, et cetera, and that basically that's their
15 responsibility, as was quoted in the deposition of our client,
16 who agreed with them.

17 That's pretty much our argument here today. There's
18 no other cause of action, really. Let me just make sure I've
19 covered them all. Covering this broad, sweeping argument, the
20 breach of contract, finally, I just argue -- and the duty of
21 good faith and fair dealing, which is -- you know, arises out
22 of a breached contract. You have to have a contract. And
23 there is contract for purposes our argument today; it just
24 doesn't provide that we have to do anything under it by
25 providing any warranties, and it says just the opposite. I did



1 touch on this, but I'll just point out, and I'll save the rest
2 of my remarks for my reply --

3 THE COURT: Okay.

4 MR. WILENCHIK: -- that they accepted these areas,
5 and they weren't tricked or fooled into doing so. They knew it
6 was under a quitclaim deed. Thanks, Judge.

7 THE COURT: Okay, thank you.

8 Counsel?

9 MS. MANSHIP: Your Honor, I want to start by
10 clarifying something. The prior motion that Mr. Wilenchik was
11 referring to was, in fact, a motion for summary judgment, not a
12 motion to dismiss because they had already answered the
13 complaint.

14 MR. WILENCHIK: That may be true, Your Honor. She
15 may be right on that.

16 MS. MANSHIP: And also, the motion for summary
17 judgment itself wasn't argued. I brought a motion to allow
18 additional discovery because, at the beginning of the case,
19 there were two additional defendants in the case, and part of
20 their motion for summary judgment was that these two other
21 entities had nothing at all to do with the sale or construction
22 of the Gallery project. And so the -- part of the basis for my
23 request for discovery was no discovery had happened yet, and
24 you know, whether or not these two entities had anything to do
25 with the construction or sale of the unit was an issue that no



1 discovery had been provided on yet, and --

2 MR. WILENCHIK: We argued all of this, Your Honor.

3 MS. MANSHIP: Yes. But I'm just explaining the
4 actual motion for summary judgment was not argued. The motion
5 where I requested more discovery was what was argued. There
6 may have been some things that were discussed in the summary
7 judgment that came up in that hearing, but that was the basis
8 of why the court had a hearing and allowed additional time for
9 discovery. Depositions happened, you know, and then new
10 counsel came on, and there were some negotiations, and those
11 two parties were dismissed.

12 THE COURT: Okay.

13 MS. MANSHIP: So the motion was withdrawn because
14 that was the agreement. We would dismiss those defendants, and
15 they would withdraw the motion. So that's what happened to
16 that original motion for summary judgment. Okay. And so then
17 they refiled this motion at this time.

18 THE COURT: Okay. This is all prior to your time
19 though, right?

20 MS. MANSHIP: No. Mr. Wilenchik was the only
21 counsel on at the time that the original motion for summary
22 judgment was brought on.

23 THE COURT: Okay.

24 MS. MANSHIP: Mr. Horowitz' firm came on --

25 MR. WILENCHIK: Yeah, I might not agree with all



1 that.

2 MS. MANSHIP: Okay.

3 MR. WILENCHIK: The Court did give them the time and
4 overruled my very same points for summary judgment that I
5 argued then.

6 THE COURT: It's fine.

7 MR. WILENCHIK: Yeah, I'm just saying that --

8 THE COURT: I'm not going to --

9 MR. WILENCHIK: -- this was brought up timely.

10 THE COURT: Nobody's saying I can't hear the motion
11 today --

12 MS. MANSHIP: No, no.

13 THE COURT: -- because it's already been ruled on.

14 MS. MANSHIP: No.

15 THE COURT: It has not been ruled on.

16 MR. WILENCHIK: Was never ruled on.

17 THE COURT: That's all I care about.

18 MS. MANSHIP: Correct.

19 MR. WILENCHIK: Right. I just wanted you to know we
20 did bring up the issue though.

21 THE COURT: Okay.

22 MS. MANSHIP: Okay. I quickly want to touch on
23 something that he said towards the end of his argument was that
24 there's this quitclaim deed, and the Association had the
25 opportunity to do an inspection of the property and decide



1 whether or not to accept common areas. That is actually not
2 the case, and in our response to their separate statement of
3 facts, we indicate in response to statement of fact J -- or
4 sorry, our statement of fact J that it was -- the Association
5 had to do -- it was automatically deemed that the common areas
6 were accepted by the Association. They did not have a choice
7 in whether or not to accept the common areas. So that is not
8 true that the Association had the ability to have an inspection
9 first and decide whether or not there were defects. It was
10 deemed accepted by the Association.

11 And I'm not familiar with the exact dates, but I
12 believe that even happened before homeowners were on the board,
13 and it was while the developer was still in control of the
14 Association. Also, there are no facts that they have regarding
15 their argument that the Association had the ability to decide
16 and have experts investigate that. So again, that's in
17 separate statement J.

18 THE COURT: Well, you moved based on the Powercraft
19 and Lofts case.

20 MS. MANSHIP: So our --

21 THE COURT: (Indiscernible) apply.

22 MS. MANSHIP: Okay. So this is essentially a
23 standing argument in whether or not this type of an association
24 has standing to assert the breach of implied warranty claim.
25 Of course, there is no case that says they cannot. In this



1 instance, the Association is the owner of common areas that
2 have defects that are alleged in the case. In their motion for
3 this -- in this motion, they do not raise the argument or
4 provide any evidence that there are no defects in the common
5 areas. That is not something in their separate statement of
6 facts for this motion.

7 If you go to the other motion, where there is
8 evidence about what are all the defects and the cost of repair,
9 there are repairs for the pool cabana, which the pool cabana is
10 in an area that is the common area. There are defects at the
11 stucco that covers staircases -- staircase walls that are in
12 between the two buildings. There's four buildings total. Each
13 of those two buildings has staircases that have a stucco wall
14 that has a large crack in it that K. Hov tried to repair during
15 the claim process. It's cracked again. That is on Association
16 property in the common area.

17 So there are, in fact, defects. Again, they don't
18 raise that evidence in this motion, but there is evidence of
19 that in the response and in the motion for extrapolation or
20 regarding extrapolation. So clearly, the Association as the
21 owner of common areas that has defects in them are allowed to
22 assert a breach of implied warranty against the builder and the
23 vendor and it's the declarant, K. Hovnanian at Gallery, who
24 conveyed title to the Association for those common areas.

25 Standing is about having a -- a plaintiff has to show



1 that they have a distinct and palpable injury, and that that
2 injury is fairly traceable to the defendant's conduct, and that
3 they're likely to be redressed by the recovery in the case. In
4 this case -- I don't know about other associations for
5 townhomes that may be involved in other cases where they need
6 to get an assignment. But in this case, the Association has
7 the obligation legally under the CCNRs to maintain and repair
8 the building exteriors that are at issue in this case.

9 The homeowners cannot even paint the outsides of
10 these buildings. The Association had the legal obligation to
11 do that. That's our argument in our response. We didn't say
12 that K. Hovnanian had the maintenance and repair responsibility
13 at this time. It is the Association who has that ability or
14 actually that legal obligation.

15 So by the fact that there are defects on these
16 exteriors of the building that the Association is responsible
17 to repair, they have suffered a distinct and palpable injury
18 traceable to the Defendant's conduct of creating those defects.
19 And that injury's likely to be redressed by awarding a cost of
20 repairs to the Association. Again, the entity with the
21 maintenance and repair obligation (indiscernible).

22 THE COURT: How does the maintenance and repair
23 obligation translate to or get you to having the right to bring
24 the lawsuit on behalf of the homeowner who owns that unit?

25 MS. MANSHIP: So standing means you have to suffer a



1 distinct and palpable injury.

2 THE COURT: They didn't really suffer the injury.
3 They have an obligation to fix the injury, the Association
4 does, or to maintain and repair. I get that, but it's not
5 really their injury.

6 MS. MANSHIP: The Association is the one that will
7 have to pay for that. I understand they'll have to increase
8 assessments in order to raise that money, but the Association
9 will have to be the one that pays for those damages.

10 THE COURT: I know, but it's still not theirs. It's
11 not their property that was damaged. They just have an
12 obligation to maintain and repair it, at least what you're
13 saying with respect to those exteriors. I mean, that's what
14 I'm -- that's my understanding of the basic, you know,
15 plaintiff 101.

16 MS. MANSHIP: Your Honor, I would like to -- I have
17 other arguments regarding --

18 THE COURT: Go ahead.

19 MS. MANSHIP: -- the issue.

20 THE COURT: No, go ahead.

21 MS. MANSHIP: I understand Your Honor's position. So
22 with respect to Lofts and Richard v. Powercraft, there's a
23 paragraph which has discussed the public policy reasons behind
24 extending this breach of implied warranty to people that aren't
25 in privity, which is essentially the position that our

1 association has been as well.

2 So in their motion, defendants have argued that the
3 implied warranty arises out of the purchase agreement. Well,
4 that's actually not the case. The implied warranty actually
5 arises out of the construction. So I would like to quote from
6 Lofts. It says the implied warranty arises from the
7 construction of a new home, and the Lofts court actually
8 emphasized the word "construction". And it arises from the
9 construction whether or not the builder is also a vendor of the
10 home.

11 And so in that case, they extended the implied
12 warranty to a builder who is not in privity of contract with
13 any homeowners. And so regardless of the fact that an implied
14 warranty is implied in every purchase agreement, they still
15 made the vendor responsible for that implied warranty as well,
16 an entity who's not a party to that contract. And in addition,
17 Richard v. Powercraft extended the implied warranty to a
18 subsequent purchaser, who again is not a party to the original
19 purchase agreement.

20 There's a recent case called Zambrano which also
21 discussed the public policy reasons behind the breach of
22 implied warranty and acknowledged that these other cases have
23 extended it to a builder who's not a vendor and subsequent
24 purchasers. And Zambrano found that it was a matter of common
25 law, the breach of implied warranty.



1 So going on to the policy reasons that Fillmore --
2 Lofts at Fillmore and Zambrano talked about. It's to protect
3 innocent purchasers and to hold builders accountable. In this
4 case, if you have homeowners who are not allowed to do the
5 repairs themselves; they're not able to protect their
6 interests. The Association is able to protect their interests
7 because the Association has that maintenance responsibility.
8 So allowing the Association to bring this claim for the repairs
9 it has the maintenance responsibility for protects the
10 homeowners, and it holds the builder responsible for their
11 faulty work.

12 THE COURT: But couldn't one of these homeowners have
13 filed this lawsuit against K. Hov?

14 MS. MANSHIP: That homeowner only has the ability to
15 bring their claim for their one unit. There's all 18 --

16 THE COURT: Right, but they --

17 MS. MANSHIP: -- units and all four buildings.

18 THE COURT: -- could have done -- they could have.

19 MS. MANSHIP: One homeowner could have brought a
20 claim for their one unit, but all of the buildings need to be
21 fixed, and that homeowner can't fix their building. They can't
22 fix the outside of their units. The Association is the one
23 that has to do it.

24 So having that -- having one homeowner in the case
25 bring in a claim against K. Hovnanian will not result in that



1 homeowner's building being fixed because the homeowner cannot
2 actually do it. He would have to have all 18 homeowners do it,
3 and then they would have to give the money to their Association
4 to do it. I just want to kind of -- if you have another
5 question --

6 THE COURT: No, that's okay.

7 MS. MANSHIP: Okay.

8 THE COURT: That's okay.

9 MS. MANSHIP: Okay.

10 THE COURT: You were talking about the policy
11 behind --

12 MS. MANSHIP: Yeah. I was just looking in my notes
13 again to see if I'd covered all the ones already. So I'd also
14 like to talk about Zambrano again, who also extensively talked
15 about the public policy reasons. Zambrano was a case where the
16 issue was whether or not in a purchase agreement or at all in a
17 warranty or anywhere could a vendor, seller of new home just
18 claim implied warranties that are implied into their contracts.

19 And after an extensive analysis of the public policy
20 reasons behind enforcing contract versus the public policy
21 reasons for allowing an implied warranty of workmanship
22 inhabitability, the court concluded the public policy reasons
23 for implying that breach of warranty outweigh the public policy
24 reasons for enforcing contract with respect to new home
25 construction.

1 And part of the reason that the Zambrano court gave
2 was they expressed concern that if we allow these waivers of
3 implied warranties, all builders are going to start putting
4 these waivers in their contract, and there basically will be no
5 breach of implied warranty claims anymore. And the court
6 actually said, you're essentially eliminating that implied
7 warranty claim, which would gut a homebuyer's ability to hold a
8 builder responsible for defects, increase the likelihood that
9 homes will remain unrepaired, which is detrimental to
10 homebuyers, their neighbors, and the public generally.

11 And the court in Zambrano also noted that the
12 Purchaser Dwelling Act permits a homebuyer to sue a builder
13 vendor for construction defects provided they follow the claim
14 process. But the Purchaser Dwelling Act does not provide a
15 cause of action for those homeowners, and the -- I'm quoting
16 from Zambrano. Without the ability to enforce implied warranty
17 of workmanship and habitability, there is no legal cause of
18 action to remedy these defects.

19 Now, while Zambrano dealt with individual homeowners
20 and the Purchaser Dwelling Act, there is also a homeowner's
21 association dwelling act that the legislator has also
22 recognized that homeowner associations like our association, a
23 planned community association, can bring construction defect
24 claims against builders. It's codified in Section 33-2001.
25 That's the homeowners' association dwelling action. And it

1 defines a homeowner's association as an association as defined
2 in Section 33-1202, which is the Condominium Act, or 33-1802.
3 33-1802 relates to associations for planned communities, which
4 is what this association is.

5 So the homeowners' association dwelling act
6 specifically says what a association such as Gallery has to do
7 to bring a construction defect claim. It recognizes they have
8 the power to bring a construction defect claim. And we
9 followed that process. You know, both sides engaged in that
10 process prior to doing this lawsuit.

11 So just as the Zambrano court recognized that the
12 Purchaser Dwelling Act does not give a cause of action to
13 homeowners specifically and you need the breach of implied
14 warranty to have a construction defect claim as a homeowner,
15 the homeowners' association dwelling act does not give a
16 specific right of action to a planned community association.
17 But by recognizing that they have the ability to bring such a
18 construction defect case must find that that means they have a
19 breach of implied warranty claim.

20 If you follow Mr. Wilenchik's argument to its
21 conclusion, his opinion or his argument is that a planned
22 community association does not have the ability to bring a
23 breach of implied warranty claim on its own. It doesn't have a
24 breach of contract claim because there never are contracts
25 between the association and the developer. And so you know,



1 negligence claims really are very weak for construction defect
2 cases because you need resulting damage to other property, and
3 that just rarely happens.

4 So basically, following Mr. Wilenchik's argument, an
5 association for a planned community would never be able to
6 bring a construction defect claim, but the legislature has
7 recognized in the homeowners' association dwelling action that,
8 in fact, planned community development associations are able to
9 bring construction defect cases.

10 So just like the court in Zambrano had reason,
11 without being able to assert this breach of implied warranty
12 claim, there really is no construction defect claim in Arizona.
13 And so the Zambrano court protected that for individual
14 homeowners, and this Court should protect that for planned
15 community associations. With respect to the breach of contract
16 claim, CCNRs are a legally enforceable contract. Do you have
17 any questions about the --

18 THE COURT: No, no.

19 MS. MANSHIP: So CCNRs are a legally enforceable
20 contract. There are no Arizona cases that say otherwise. And
21 there are cases such as the Pinnacle Nubian (phonetic) case in
22 California that very explicitly say that a declaration is a
23 contract between a developer and an association. This
24 declaration specifically has language in it creating
25 obligations and duties on both sides. I'm quoting from it. It



1 says there are mutually beneficial covenants, meaning mutually
2 beneficial to the declarant, to the association, to homeowners
3 with respect to the proper development, use, and maintenance of
4 the property. And that's in our statement of facts G that the
5 purpose of the CCNRs is, quote, enhancing and perfect the
6 value, desirability, and attractiveness of the property.
7 That's our statement of fact H.

8 And the CCNR requires that all dwelling units on the
9 property must be constructed by K. Hovnanian or one of its
10 designees. So the CCNRs actually create an obligation on K.
11 Hovnanian to construct the dwelling unit, and that's in CCNR
12 Section 8.1.30. This language creates an obligation on K.
13 Hovnanian to construct the dwelling units in conformance with
14 the CCNRs, which are proper development and enhancing and
15 protecting the value, desirability, and attractiveness of the
16 property. Those are what we're relying on.

17 Whether or not K. Hovnanian failed to properly do
18 that per the terms of the CCNRs is a triable issue of fact,
19 obviously. And then the breach of the implied covenant of good
20 faith and fair dealing claim is essentially based on the fact
21 of, you know, the violation of the contract of the CCNRs.

22 THE COURT: Okay. Very briefly.

23 MR. WILENCHIK: Well, I'd like to just state each
24 point as quickly as I can. First of all, most of that is
25 entirely 100 percent irrelevant, everything she just argued.



1 First of all, they've admitted that they have not brought this
2 claim. Both in the PDA notice as well as in the complaint and
3 elsewhere, they have admitted here that they are not bringing
4 these claims on behalf of the owners.

5 So everything she just told you about statutes and
6 everything else is nothing to do with anything here. They're
7 bringing this claim on behalf of themselves, the HOA, not on
8 behalf of the owners. That's been admitted by them repeatedly.
9 So all that's a bunch irrelevant discussion. Zambrano, as I
10 brought up -- Zambrano had nothing to do with this case
11 whatsoever, period. Zambrano had to do with a limited warranty
12 such as the type of K. Hovnanian issues that's coextensive with
13 an implied warranty.

14 In that case, the developer or builder argued as to
15 an individual homeowner's claim -- not an HOA. Nothing to do
16 with this case. But it has nothing to do with anything anyway
17 because the issue in that case was whether or not the builder's
18 limited warranty could supplant by its terms in the contract
19 with the owner the implied warranty. Okay? It was
20 coextensive.

21 Like, for example, ours was a ten-year warranty,
22 which is longer than the statute of repose. But nevertheless,
23 the court upstairs took the case after Judge Viola dismissed it
24 and took it and said, hey, we're going to keep the implied
25 warranty as to homeowners, and you can't disclaim it, which was

1 an issue that was kind of bouncing around in the courts from
2 time to time, but never really addressed by the Supreme Court.
3 You can't disclaim the implied warranty.

4 That's all that case stands for, period. Has nothing
5 to do with this case whatsoever. It doesn't support anything
6 that they're -- that they brought here. We don't have any
7 issue that homeowners can bring claims. They can. And if they
8 want to bring them as 18 people, it's done all the time, and
9 they can do it. That doesn't give this HOA the right to step
10 in and do it for them under their name and then tell us they're
11 not doing it for them and admit that and then come into court
12 and tell us otherwise. Okay?

13 And secondly, the opportunity -- I want to back up
14 because I'm rushing through this because Court asked me to, but
15 let me just stop for a second. I want to start from the
16 beginning quickly. The issue that was brought up is correct.
17 She is technically correct as I recall now. They filed, you
18 know, a 56 whatever it is now. They changed the number. 56 it
19 was called to seek more time. We filed our motion.

20 I thought it was a dismissal because we filed it
21 right at the outset, but she may be technically correct. I
22 don't remember. It was a summary judgment. I'll accept that.
23 But the issue that's here that's important is, well, we did
24 argue all these issues. I remember distinctly arguing all
25 these issues. And they argued, Judge, we need more time.

1 Okay? So I want to get that clear. This has never been ruled
2 on by the court, okay? It was put off for them to do discovery
3 for reasons unknown to me as to why that's relevant. That's
4 why I said I was disappointed.

5 Let's talk about paragraph J that she brought up.
6 She claimed that this supports her position that -- in terms of
7 the quitclaim deed that they didn't have a right to do an
8 inspection, and it was foisted upon them somehow, and that, you
9 know, they didn't -- they were required to accept the quitclaim
10 deed or something to the effect.

11 Well, I'm looking at J right now on page 6 that she's
12 referring to, and here's what it says -- and it's long, so I'll
13 just summarize. The rights and duties granted to declarants,
14 its affiliates, and related entities include, but are not
15 limited to -- that's what J has to say. And then she goes into
16 one, two, three, four, five areas of rights and duties of the
17 declarant. I can't find -- if she can find it, I'll stand
18 corrected, because I'm looking at it. I cannot find anywhere
19 in here, any to support the statement that she said that an
20 inspection was not allowed to them -- because it doesn't even
21 deal with that -- or that they don't have any right to do an
22 inspection because it doesn't deal with any of that. I don't
23 see one word in here about any of that.

24 So I'll let the Court read it on your own, and you
25 tell me if I've missed it, but I don't think so. So J is

1 nothing to do with this case. We agree that they have the
2 obligation to maintain. Keep saying that. He says basically
3 the Court -- if I can translate, well, because we have this
4 obligation we took on, somehow it's K. Hovnanian's fault.
5 Basically, that's what she's saying. Or we assume from that
6 the next step, which is that somehow you gave us an implied
7 warranty.

8 I'll repeat, contrary to what she just told the
9 court, there's not one word in any of the CCNRs that even imply
10 that right. Now, the fact that they have this obligation she
11 says is causing them standing and damage. Well, you know what?
12 They have a right to assess those same owners to pay for that
13 damage if that's true. If her position is even correct, she
14 had a right, under those same CCNRs she's just admitted, to
15 assess. That's how she gets paid for it. The homeowners pay
16 for it by them assessing. Instead, they chose not to do
17 that -- to maintain their property or to repair it or fix it --
18 but instead go back and claim some implied warranty right.

19 Now, not one case she has talked about here, not one,
20 including Lofts, ever gave an HOA other than arguably a condo
21 association -- and that's not even clear except under the
22 statute -- the right to bring an implied warranty claim at all,
23 period. So that's gone. And as far as the contract claim is
24 concerned or the duty of good faith and fair dealing arising
25 out of the contract, again, have we heard one single, solitary

1 sentence from counsel cited from CCNRs as to where there's an
2 implied warranty given? No.

3 And I beg to differ completely, and I'll challenge
4 the statement. There's not one place in any Arizona case
5 anywhere that gives that right as opposed to jurisdictions
6 elsewhere that she practices in. And I assume she thought that
7 when she filed this. But it doesn't exist except in her head.

8 And if the Court can find any place or any Arizona
9 case that's persuasive, binding, or whatever on this court gave
10 that HOA that right, then I will tell the Court I haven't seen
11 it, okay, and I haven't heard it here in court. So there is no
12 such right, and there is nothing in the CCNRs that gives that
13 right. And there's nothing that gives a right to even sue us
14 because there's no obligation that a declarant took on of any
15 warranty, except to disclaim the warranty by the quitclaim
16 deed, period. That's the reality of this.

17 So if there's a problem with this common area, which
18 is -- this is so silly because they're not making allegations
19 here that relate to the common areas. They're really not. All
20 of these things relate to individual lots and ownership by the
21 owners. And the Court hit it right on the head. Those owners
22 can bring those claims. She says, well, they exist in all the
23 units. Fine. Then all the owners can bring those claims. But
24 it's not her claim to make.

25 And if they want to assign them to the HOA, which I



1 haven't heard here, I suppose they could try to do that, but
2 they haven't, and I haven't heard that. And more importantly,
3 I've heard throughout this litigation just the opposite, that
4 they are not bringing this claim in the name of the owners or
5 based on an assignment, but based on their right to somehow
6 bring this claim under an implied warranty theory or contract
7 theory.

8 Judge, look, I'll end it with this. Not one thing
9 she said persuades or should persuade this Court in any way,
10 shape, or form that doesn't apply to our breach of contract or
11 any obligation by any defendant here whatsoever. The fact that
12 K. Hovnanian is listed as the builder of the units, the
13 dwelling units -- which has nothing generally to do with an HOA
14 which deals with common area -- what does that have to do with
15 this case? Because K. Hovnanian builds dwelling units, somehow
16 that gives the HOA a right to sue them? Under what theory
17 would that be? It's outrageous.

18 That's why I brought this at the beginning of this
19 case. I was disappointed, I repeat, that the Court, you know,
20 shuffled it off. They brought their argument that they needed
21 discovery. Well, you know what's really also appalling? What
22 discovery that they claimed in good faith they need to put off
23 my motion, what discovery do we hear here today that they did
24 that in any way is relevant to defending this argument that I
25 made at the beginning of the case and I repeat at the end?



1 Nothing. There's not one piece of discovery that was relevant.
2 They put it off hoping it would go away.

3 And Your Honor, I know there's a trial set, and I
4 know there's a temptation because of that to say, well, there's
5 a trial, and therefore, it has to go. But there is no cause
6 here that can be heard. And therefore, as I said, it moots any
7 argument between Rina Rai and I as to our particular
8 differences on issues relating to the subcontractors because we
9 never get there. This moots it because the case is over or
10 should be over. And frankly, if they want to appeal that, it
11 would be a matter of first impression for the Court to deal
12 with.

13 And I believe based on what I've seen because this
14 isn't the first rodeo that the court upstairs is not going to
15 find an HOA has a right in its own name to bring claims on
16 behalf of owners willy-nilly or tear asunder the whole scheme
17 of what's gone on all these years. Homeowners bring those
18 claims. They have that right, not an HOA. That's it. I'll be
19 glad to answer any, but there's nothing further to it. Case
20 needs to be dismissed.

21 THE COURT: All right. Thank you.

22 MR. WILENCHIK: Thank you.

23 THE COURT: Hey, you get to follow that.

24 MR. HOROWITZ: I've been sitting for a while. I'm
25 going to move over to the podium just to get my blood moving,



1 get a little less cozy, and mix things up a little. You know,
2 this issue may be potentially moot, but if any part of this
3 case goes ahead, it could be a potentially serious issue. I'm
4 addressing K. Hovnanian's motion for partial summary judgment
5 regarding unobserved defects.

6 And Your Honor, you've probably heard similar motions
7 brought regarding defects that were extrapolated or projected
8 where there are arguments regarding the evidence of statistical
9 sampling, statistical extrapolation, or projection. Here, it's
10 a little bit of that, but really, it is about defects that
11 Plaintiff's expert says are generally persistent throughout the
12 property where there are one -- where the expert actually
13 contends to have observed one instance of this defect or a
14 handful of instances of the defect. And --

15 THE COURT: Let me just --

16 MR. HOROWITZ: Sure.

17 THE COURT: -- kind of set the table a little. When
18 I read your motion, it kind of struck me as more of a Daubert
19 motion aimed at a criticism of the Plaintiff's expert's
20 methodology. I mean, we've had this discussion around here
21 with my colleagues on some of these motions for summary
22 judgment that we get that turn on the admissibility of an
23 expert. It's kind of six of one, half dozen of the other. So
24 that's how I'm looking at this --

25 MR. HOROWITZ: Well --



1 THE COURT: -- in large part. You'll have to tell me
2 if --

3 MR. HOROWITZ: Well, that is --

4 THE COURT: -- there's more to it.

5 MR. HOROWITZ: There is more to it. And often these
6 are very closely intertwined with Daubert. I wasn't going
7 to -- I was going to try to break the trend and not talk about
8 my own experiences, but I've been arguing similar motions under
9 the old rules and under new rule 702. But this is a case
10 where -- this is not a case where Plaintiff's experts have
11 employed statistical sampling. They have acknowledged that
12 they have not. The issue is there are things you need to cut
13 open the building to look at and see and observe and count.

14 Plaintiff's expert is saying in his claims on three
15 keys issues -- he's saying that there are these issues, that
16 they exist, they're persistent. He's saying I have seen them
17 in one location. And for two issues, I'd say two locations.
18 Plaintiffs say four or five. For sake of argument, we're
19 talking about one location for issue number 1, five locations
20 each for issue number 2 and number 3.

21 Plaintiff is not saying I am statistically projecting
22 this throughout the property. Plaintiff is saying generally I
23 didn't see it ever done right. Plaintiff is generalizing that
24 these conditions that you can't see without opening up the
25 building are done wrong everywhere. These are major issues

1 because the repair that results is Plaintiff saying there's a
2 whole layer of the building underneath the building that you
3 can't see, and it's bad, and it's bad because I am saying I
4 just didn't ever see it right anywhere.

5 And the facts that this expert has actually
6 presented, the evidence that this expert has actually
7 presented, if you look at what he gave us, it really doesn't --
8 there is no support for that. And it is so dangerous to allow
9 to the jury to say you can't see how they did it wrong every
10 single place, but they did it wrong every single place. And
11 I'm an expert. I'm a scientist. I wear a white coat. I know
12 how things are. It's a little bit of Daubert, but here there
13 is not somebody saying he is -- this expert is speculating that
14 it's bad everywhere. He is not saying I've done a survey. My
15 statistician told me how to do the sampling. K. Hovnanian can
16 have their statistician quibble with it, and we can come to the
17 judge and -- you know, and it'll be a combat all the experts.
18 It'll be a question of fact.

19 We're not doing that. We have somebody who says, I
20 saw the structural sheathing bad in one location. This is Ed
21 Fronapfel, Plaintiff's expert. I have, you know, had the
22 privilege of deposing him and getting to be familiar with the
23 way that he presents his cases and the way he puts together his
24 reports that get shared with the defendants.

25 So in this case, I asked him specifically, I know



1 that you do not provide me as a defendant in a Ed Fronapfel
2 case -- I don't get from you a list of all the locations where
3 you found the issue that you say is defective, and he agreed
4 with that. And I said, I know that I'm going to get from you
5 instead what you call your observations drawings. He will take
6 floorplans, and he will have -- him and his staff will write
7 down everywhere where they saw these issues.

8 You may have -- it doesn't matter how the expert puts
9 it together. I'm not going to compare him to how experts do
10 it. I'm saying he told us that I cannot look at his report to
11 find a count of issues that are defective. But I'm going to
12 see examples in his report. And if I wanted to count
13 everywhere where he found a problem with the lateral force
14 resistive system, I could go through his observation drawings,
15 I could count everywhere he's got a problem, and that is going
16 to tell me everywhere where he's got an issue.

17 THE COURT: Well, let me ask you this.

18 MR. HOROWITZ: Yeah.

19 THE COURT: If the records -- if it's in the record
20 that -- let's say the particular sub that it slides a foam
21 board --

22 MR. HOROWITZ: Um-hum.

23 THE COURT: -- okay, said, this is how I always do
24 it. This is how I did it. This is how I did it in all the
25 buildings. And then Plaintiff's expert says, well, way it was



1 done here is not right, and that's what the problem is. Why
2 isn't it up to the jury then to take from that collective
3 evidence a reasonable inference that if it was applied the same
4 way throughout, there could be -- there's a defect throughout?

5 MR. HOROWITZ: Well, in a case where the evidence
6 was -- in a case where the evidence was the subcontractor said
7 this is the way I did it throughout, that would be the case.
8 This is a case, however, where the expert says, generally, it
9 was done wrong. The report he gives us, the evidence he gives
10 us says -- you look at it and say, gee, you only have one
11 location where you saw it done wrong. And nobody has said, I
12 installed the structural sheathing wrong throughout the
13 property.

14 THE COURT: But isn't there some testimony that says,
15 I installed it this way throughout the property?

16 MR. HOROWITZ: There isn't for any of these three
17 issues that I'm asking you about, Your Honor. There's evidence
18 that it's the same person. You know, arguably, there's
19 evidence that it's the same person for one aspect of it,
20 ordering this board. But for everything else -- you know,
21 please bear me -- bear with me and consider the evidence -- is
22 not that there's a method. The method is bad. And if we see
23 it's bad in enough places, we know it's going to be bad in most
24 or all the places.

25 THE COURT: Is there testimony by the people who did

1 the work as to their method?

2 MR. HOROWITZ: There isn't. There isn't testimony.
3 And the issue is -- for example, second issue I'm asking about
4 is the weather resistive barrier. And Plaintiff says you're
5 supposed to have two layers of building paper, two layers of
6 the WRB, the weather resistant barrier, over sheathing. Ed
7 Fronapfel says generally -- his conclusion is, generally, I
8 didn't see the right number of layers, and this whole component
9 of the structure needs to be replaced.

10 His evidence shows over and over he's observing this
11 correct. He's observing everywhere -- everything that he gave
12 us -- the documents that we got in his report, the documents
13 that came with his report, the documents that he explained and
14 confirmed at -- when we deposed him all say, look, this is --
15 we went through the exercise of what he said you needed to do
16 to find out everywhere where he actually saw the problem.

17 There's two places where he says that it's not the
18 right number of layers. There's no testimony from the stucco
19 subcontractor that says, yeah, we screwed up, and we put in one
20 layer instead of two layers consistently throughout. This is a
21 different kind of animal than the case where there's a specific
22 method and it's bad, and you know, if I look at enough to see
23 that it's generally bad, I've got it.

24 Here's a guy that says, I'm poking holes in a lot of
25 different places, and generally it's bad. But that's not the



1 data or the evidence he gave us. He gave us two photographs of
2 an area where it's bad. Or he gave us, you know, his
3 observation drawings that identify two locations where his
4 staff doesn't think there are the right number of layers,
5 dozens of locations where his staff documented that it's done
6 right. And he's going to bring to the jury a claim that
7 somehow I can generalize that it's done wrong everywhere.

8 If this was a kind of issue where the -- if this was
9 the kind of issue where he could say, you know what, this is
10 just systematically bad because of testimony that we have that
11 it was always done this way, we would be in a different kind of
12 situation, but it's not. This first issue, his structural
13 issue, is -- you know, is a really, really glaring problem
14 because Plaintiff acknowledged -- and there's no doubt there is
15 one location on the entire project where he identified an area
16 where he said there should be structural sheathing and it's
17 missing.

18 And he said in this same location, there's a bent
19 metal strap. And his instruction to his cost guy is to say you
20 are going to need to assume that this issue will be uncovered
21 in other locations throughout the property. He's not saying
22 I've seen enough to know that it's always done bad. He's just
23 saying you should speculate that there are more instances of
24 this.

25 He is saying you should cost out an amount equal to



1 ten percent of the cost of all of the stucco work in order to
2 replace this issue that we anticipate you're going to come
3 across somewhere else. That's speculation. That's not
4 anywhere near the kind of issue where we have a claim where
5 someone says this method is wrong. The evidence shows that the
6 method was followed consistently. You know, here we go.

7 For these other two issues, Plaintiff is going to
8 give conclusions. The Plaintiff is going to give repair
9 recommendations to take off all of the stucco on all parts of
10 the residential buildings and replace them based on these
11 claims not that something is systematically and, you know,
12 methodologically done wrong, but based on these claims of, you
13 know, I saw it bad in a few places. Generally, it's just not
14 done right anywhere, even though the evidence that I presented
15 to you shows that I saw it bad in two locations and good in
16 many locations.

17 And that really isn't supported. It's not exercise
18 of statistics. It's just a claim that has no support besides
19 speculation of the expert. And you know, the law on whether
20 speculative evidence comes in, you know, I cover age page 6 of
21 the motion. I don't need to rehash it there. You have to
22 prove these defects. You have to prove that there's something
23 more than speculation. He wants to say -- he wants to be
24 able -- Plaintiff wants to be able to bring in a case -- the
25 Plaintiff wants to be able to say that this is problematic or

1 that this entire system needs to be replaced due to the
2 specific issues. He should not be able to say that there is a
3 systematic problem with layers of the weather resistant
4 barrier, because there is no evidence to support that.

5 I have not gone into specifically the amount of
6 dollars at issue for this, but both of these issue are -- you
7 know, the repair that Ed Fronapfel recommends for both of these
8 specific issues is -- both of these things you have to take off
9 all the stucco, fix this layer behind the stucco, put it back
10 on. You've got the knowledge cost of repair on the records.
11 For context, we are talking about a repair that is 1.6 million
12 dollars before their markup. It's over two million dollars
13 with their markup. This is most of the dollars in the case.
14 Everything else is \$3,000, \$50,000.

15 These are issues -- and these are issues where
16 Plaintiff is going to say not I observed, I walked around the
17 building, I counted the areas where I thought there should be
18 controlled joints and there weren't. We have the evidence
19 because everybody can see the whole building, and everybody's
20 photographed all the different sides of the building. We can
21 see the control joints. We can see -- you know, we can see
22 whether there's exterior -- you know, exterior weeps and
23 flashing over window heads.

24 But for them to say there's a issue, it's behind the
25 skin, you can't see it, I saw it in two places, I get to tell

1 you that generally it's bad everywhere -- that's not supported
2 by the evidence, and that's what I'm asking for in this motion.

3 THE COURT: Okay. Thank you.

4 Counsel?

5 MS. MANSHIP: Your Honor, you brought up from the
6 get-go the exact point that I was going to raise is that this
7 is really a Daubert motion about the adequacy of the Plaintiff
8 experts testing and their opinions based on inferences from
9 that investigation.

10 I don't know the ability of the Court to turn a
11 motion for summary judgment into a Daubert motion, but if the
12 Court is inclined to decide whether or not our expert is able
13 to give opinions, that to me -- exclusion of that kind of
14 evidence is a Daubert motion. Judgment can't really be entered
15 that's excluding evidence.

16 So I would ask that we have -- we continue this
17 hearing and my expert be allowed to testify in person, be
18 cross-examined. I would ask that their expert come and testify
19 about the investigation. They have not offered any opinion
20 saying that the investigation was not adequate by any of their
21 experts. Their experts attended all of the testing. They've
22 had Mr. Fronapfel's reports dated June of 2021. They had Mr.
23 Fronapfel's deposition. There's no evidence that they've
24 submitted saying that it was insufficient.

25 THE COURT: Well, what was his methodology?



1 MS. MANSHIP: Well, there's only four buildings and
2 only 18 units in this complex. There's not really a
3 statistical sampling that you can do.

4 THE COURT: So they didn't do that?

5 MS. MANSHIP: They didn't do statistical, because
6 then you could end up randomly picking all one building. You
7 know, there's only four buildings. Their methodology was we're
8 going to test each and every building, which they did. They
9 picked cuts that cover all the units. There were 44 intrusive
10 openings that took place at this complex. And based on their
11 experience with methodologies of construction, they picked
12 locations where they would open up areas of concern. And then
13 from their experience with construction, they surmised that the
14 way that construction is done, WRB paper, you know, is rolled
15 out, you know. And so if you're finding one sheet here and
16 you're finding one sheet there, that roll is probably
17 consistent.

18 Or the fact that at each building at this particular
19 type of location we found that 100 percent of the locations
20 there wasn't -- for example, the EPS foam board didn't have the
21 tongue in groove. They found no locations of that. They found
22 no adequate groove. The EPS foam board was inadequate with
23 respect to the groove that are necessary where any sheathing or
24 framing is. So it was, I think, 26 locations that they did at
25 OSB sheathing or framing areas that have particular types of

1 defects. And at 26 of the locations, 100 percent of them had
2 the EPS foam board problem or some problem with the EPS foam
3 board. And then 20 out of those 26 had problems with the WRB.

4 This is a triable issue of fact. Or the Court can
5 have a Daubert hearing where the experts explain that -- we
6 submitted Mr. Felderman's (phonetic) affidavit where he showed
7 the Court where you can look at the observation drawings, the
8 photographs that are referenced in those observation drawings
9 to see these conditions. And he highlighted in Exhibit 1D the
10 locations. They're highlighted on these drawings. They
11 attached some example photographs that refer to this defective
12 condition and showed how he came up with the numbers of
13 locations.

14 There's just simply a difference in the way that the
15 stucco experts did it in his depo where he (indiscernible)
16 only a couple. They make an argument that Mr. Fronapfel
17 testified you just have to read the observation drawings, and
18 you'll find the defect locations.

19 If you read the deposition of Mr. Fronapfel, which
20 was Exhibit B of their -- to their motion, specifically on page
21 46, the question was, if I look at page 4459, which is part of
22 your observation drawing set, I will see notes that have photo
23 references and a description of defect conditions or damages
24 that you found during your observation. That's what you're
25 saying? Meaning that's what you're saying is what you have to

1 look at for determining locations. And Mr. Fronapfel's answer
2 was yes. And then the next question was, there isn't anywhere
3 besides the observation matrices that I can look to get a
4 comprehensive summary of either the intrusive testing or the
5 observation, correct? Answer: Outside of reading the report
6 in full, no.

7 So there's also the report that you have to look at.
8 They're relying only on another expert's interpretation of what
9 the observation drawings say. Again, Mr. Fronapfel says that
10 you have to look at the photo references. That was his answer
11 to the question about photo references. And if you look at the
12 photo references, as Mr. Felderman went through for the Court,
13 you can see all the highlighted areas where they found issues.
14 And again, he counted those up. 44 intrusive openings, all
15 with various defects. 100 percent of the buildings have
16 defects related to the stucco. 26 locations where they were
17 testing over this sheathing where 100 percent of those 26 had
18 EPS foam problems and 20 out of the 26 had WRB problems.

19 And it's from that information -- again, we're only
20 talking about 18 units, yet here's 26 openings that they found
21 100 percent problems with the foam. They have surmised based
22 on their experience in construction that you're likely to find
23 this throughout the project. The defense admits that you can't
24 expect a -- an association, a plaintiff in one of these cases
25 to completely skim the building to look to see where every

1 defect is. So they presented nothing saying that the number of
2 locations here is insufficient to reach these inferences. So
3 again, I -- oh, I'm not done.

4 MR. HOROWITZ: Yeah, I realized, and -- I realized
5 and started returning. I apologize.

6 MS. MANSHIP: Yeah. So again, this all goes to, you
7 know, the sufficiency of the evidence. The Defense would have
8 a chance to cross-examine Mr. Fronapfel in the trial. The jury
9 could decide if they believed Mr. Fronapfel's testimony that
10 all of these locations had these problem or if these, you know,
11 things were defects. But if the Court wants to decide whether
12 or not some information should be excluded, again, I ask that
13 Mr. Fronapfel be here to testify. I ask that their expert be
14 here to testify as to why he thinks that there was not enough
15 of an investigation.

16 So this really comes down to, you know, their
17 argument that there's just a few locations. Even if you accept
18 that, you can't enter judgment that the homeowners' association
19 is entitled to no cost of repair for the WRB issue. They admit
20 there's at least a few locations. So what portion of that cost
21 of repair will judgment be entered as to? There's just no way.
22 And again, there's a triable issue as to how many locations are
23 there.

24 If you look at their motion, what they initially
25 requested was judgment that the Association cannot get any cost



1 of repair for WRB LFRS or the foam -- any cost of repair.

2 Well, again, they admit that there are at least a few locations
3 where --

4 THE COURT: But there's no opinion as to the cost of
5 repairing a particular spot.

6 MS. MANSHIP: They have not --

7 THE COURT: (Indiscernible) a particular roll of, as
8 you were saying, where the defects might be due to just a
9 particular way -- a particular roll where the sheathing was
10 laid. We don't even have -- we don't have an opinion that
11 breaks it down like that, right?

12 MS. MANSHIP: And they have not suggested that they
13 have a method for determining that either, though. You know,
14 our -- there's just this triable issue of fact of how many
15 locations. So the Association, if our expert is to be
16 believed, as -- in his opinion about the numbers of locations,
17 the cost estimator has provided a cost of repair estimate that
18 basically says we have to fix all the stucco for a variety of
19 reasons. And so that is the way that the cost of repair is set
20 up.

21 A jury can decide, well, I don't think that, you
22 know, the WRB is as bad; therefore, they don't deserve all of
23 this cost of repair for the stucco on the WRB, but they deserve
24 it for this other thing. Or say, the jury doesn't believe any
25 of the other defects and only believes the WRB, but it's only a

1 portion of them, that's for the jury to decide how much of that
2 cost of repair the Association is entitled to get.

3 We don't have to provide a cost of repair that says,
4 well, jury, if you only believe, you know, three locations or
5 you only believe half, you know, then this is the cost of
6 repair for that. You know, our expert's opinion is that it is
7 widespread. It all needs to be replaced. If the jury believe
8 it's only 26, the jury then has information that's in the cost
9 of repair about what it cost to fix stucco, and they can
10 determine what the appropriate cost of that is. So it should
11 not be --

12 THE COURT: Not sure how, but --

13 MS. MANSHIP: Okay.

14 THE COURT: I'm not sure how.

15 MS. MANSHIP: You know, based on the expert's
16 testimony at the trial, you know, they can determine if they
17 can do that or not. But again, this is not --

18 THE COURT: I'm just going to have you wrap it up
19 because --

20 MS. MANSHIP: Okay, okay.

21 THE COURT: -- I need to finish.

22 MS. MANSHIP: Okay, I understand. I understand. Let
23 me just go through my notes because I kind of got off track of
24 where I was going. With respect to the LFRS issue, we
25 acknowledge there was a mistake in the cost estimate and in the

1 report as far as adding an additional ten percent contingency.
2 The existence of the one location where the LFRS system was
3 found to be defective, while Mr. Fronapfel does have the
4 opinion that you may find that in other locations, it should
5 have just been covered under what are typical contingencies.

6 THE COURT: Okay.

7 MS. MANSHIP: So we are not making an argument for --
8 we are making an argument there that defect exists and may be
9 found in other locations, but we're not asking for any
10 additional money over and apart from a normal contingency.

11 THE COURT: Okay. Counsel, briefly.

12 MR. HOROWITZ: Very briefly. For this last issue,
13 that is my concern is that Plaintiff saw an issue in one
14 location. The issue is he wants to say this is an issue they
15 should be compensated for because it is going. You're going to
16 find more of it when you open up more. This issue is not
17 supported.

18 It's not accurate that they're not asking for money
19 for this and that it's only in contingency. They're asking for
20 \$200,000 for this issue before markups, before contingency,
21 before everything else. And that's not an error. That's
22 exactly what Ed Fronapfel said to do. He said ten percent of
23 stucco costs. The expert who did the costs came up with
24 \$160,000. I don't know why they tweaked it up. There's
25 testimony that they decided that -- they decided to change the

1 formula and make that 200,000 instead of -- you know, instead
2 of 160.

3 But this is -- you know, this is an issue which
4 was -- an issue just that they want a finding that they should
5 recover for something that project-wise that they haven't even
6 complained to have seen project-wise. There is not a cost of
7 repair provided to repair the instance where they identified or
8 where they claim to have identified a structural framing
9 deficiency in the one location. They don't cost it out. They
10 just say -- assume that you're going to repair this project-
11 wise.

12 For these other issues, Mr. Felderman, who gave the
13 affidavit, is not a designated expert. He hasn't been
14 disclosed. He is a partner of Mr. Ed Fronapfel, or he's
15 someone else at Mr. Fronapfel's firm or his former firm. I
16 think he is (indiscernible) relevant here.

17 Mr. Felderman is coming in and saying, you know, I
18 believe that if you were to look at every single photograph in
19 the pile, you could find some things that SPSA firm -- you
20 know, that you would find something that we would quibble with.
21 If I looked at every photograph in the pile, I'm going to find
22 some areas that -- find some areas that Plaintiff's expert
23 would like to say looks like it might be three-eighths of an
24 inch of foam here instead of half an inch. Looks like we're
25 going to have a quibble with this area.



1 What Mr. Fronapfel testified to clearly is he likes
2 to hide the ball. He doesn't give me a list of quantifies. He
3 gives me or any other defendant who faces him two or three
4 examples in his report or sometimes one of a condition he
5 doesn't like, and he gives observation drawings. And he says
6 if you want to see everywhere where I find it to be
7 problematic, everything I'm going to claim at trial is wrong,
8 every instance I'm going to claim at trial we have the wrong
9 number of layers of building paper, you can look at my
10 observation matrix and find that.

11 THE COURT: Okay.

12 MR. HOROWITZ: The affidavit from his partner or his
13 associate that says you could maybe look at all my -- you could
14 maybe look at all the photographs that I really took and find
15 some more areas where there's a problem, that doesn't change
16 Mr. Fronapfel's testimony. Fronapfel's the expert here, not
17 Jeff Felderman.

18 There's a reference by Plaintiff's counsel to a
19 matrix that shows an X at four buildings. I don't care if they
20 made an X at four buildings. They are talking about -- they
21 are talking about issues that they say occur in numerous
22 locations. If Jeff Felderman wants to say or if Ed Fronapfel
23 wants to say, actually, I gave you evidence that I found this
24 issue to be deficient in five locations, great, we would deal
25 with that. But as you've pointed out already, I had to bring

1 this motion because I didn't have a cost to repair for two
2 locations, three locations, or five locations where the weather
3 resistant barrier didn't have enough layers or where the EPS
4 foam board wasn't the right thickness.

5 I have only one recommended repair. So one
6 recommended repair for those specific issues is to repair and
7 replace the entire stucco envelope on the building. And that
8 is just a completely unsupported position, and it's not based
9 on methodology. You've heard it's not based on statistics at
10 all. It's based on Ed wanting to say -- Ed Fronapfel wants to
11 say, well, generally, it's bad. You have evidence to support
12 that? The evidence to support that is, as you heard today, we
13 opened the areas of concern. We found somewhere between two
14 and five locations that we found to be problematic. We want to
15 do \$2 million-plus worth of stucco repairs.

16 That's why I have to bring the motion. I don't have
17 a cost to repair two locations, four locations, five locations
18 and get the opportunity to say, well, this is one that's
19 documented. This is one that's maybe not documented, but we
20 (indiscernible) it. Frankly, if we were looking at an issue
21 where we're repairing weather resistant barrier in five
22 locations or five units, we could live with that, and I
23 wouldn't have to say, hey, please knock out this claim where I
24 have a \$2 million repair for two locations, four locations,
25 five locations. Give them 26, which there aren't, where there

1 is -- you know, where there's an issue where we need to go
2 underneath the stucco and we need to fix this bottom layer of
3 the stucco. That's really all there is to this motion.

4 THE COURT: Okay. All right. Well, obviously, I'm
5 going to take these under advisement. Let's talk about your
6 all's schedule and my schedule. So we got a -- right now the
7 final trial management conference is set for February 10th, and
8 trial's set for March --

9 UNIDENTIFIED SPEAKER: 13th.

10 UNIDENTIFIED SPEAKER: 13th.

11 THE COURT: The 13th, okay. Trial's not moving.
12 Trial's staying put. But I'm inclined to consider moving that
13 TMC back a little bit because it'll make the date of your joint
14 pretrial statement due a little bit -- it'll give you a little
15 breathing room on that, and it'll give me a little breathing
16 room on these rulings. I'm good, but I'm not sure I'm that
17 good as far as getting you a ruling before you all even gear up
18 for trial, which I think's going to happen way before the
19 (indiscernible) case. About the time the joint pretrial
20 statement's due. I'm open to that. Do you want me to keep the
21 date on right now for the 10th for the final trial management
22 conference? That's fine with me. Anybody have any thoughts?

23 MS. MANSHIP: I'm not in the same room with Mr. Nuss,
24 so I don't know his schedule. I'm fine with it.

25 Craig?



1 MR. NUSS: Yes, Your Honor. We can move it to a
2 later date if they -- if it's good for the Court.

3 THE COURT: I'm not even sure what I have. What
4 would we have the following --

5 THE CLERK: February (indiscernible).

6 THE COURT: That's a week, two weeks, three weeks.
7 February (indiscernible).

8 MR. HOROWITZ: Your Honor, that is problematic for
9 me. I anticipate I am going to be in -- I'm probably going to
10 be out of states for -- out of state for some depositions on
11 the 23rd and 24th that were pretty difficult to put together
12 and would not be able to be in person for that.

13 THE COURT: Okay. Let's just keep it on the way it
14 is for right now. And if you all -- I mean, I'll do the best I
15 can, but you may not get the ruling before you need to file
16 what you need to file for the TMC. That's my point. So let me
17 do what I can do. I know what's ahead of me, and I -- you
18 know, most of you know I don't usually just do a sentence or
19 two. And I think these motions are obviously very -- they're
20 very important to all the parties who are involved. So let me
21 get my hands around this, and I'll get you a ruling just as
22 quick as I can. All right? Y'all have a good weekend.

23 MS. RAI: Thank you, Your Honor.

24 MR. NUSS: Thank you, Your Honor.

25 (Proceedings concluded at 10:53 a.m.)



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JOANNA SARGENT,
Transcriber

March 21, 2023

